



INTERMEDICAL s.r.l.

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Cap. Sociale € 129.870 int. vers.-Società con Socio Unico

Grassobbio, 27th April 2016

In 2003, when I started working in this field, Drive was the first distributor all over the world with whom I signed an exclusive contract.

In the same year Drive was the customer who made the biggest order. From 2003 the business increased continuously and we reached excellent sales.

Secrets of this success are:

- Drive Management attitude (human and professional);
- Excellent knowledge of products and market;
- Strong technical know out of R&D and service department;
- Flexibility and adaptability to market change
- Strong motivation and will of improving and development.

I do consider Drive as the best distributor I could ever find.

INTERMEDICAL SRL

Dr Innocente Invernizzi

Sales General Manager

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